



Qualitybuyers



Theo Knöpker and Paul Geilen

Furthermore, Rubber Resources Purchasers:

- streamline transport and distribution
- are aware of environmental issues
- invest in long-term relationships with suppliers

Purchasing division

Theo Knöpker and Paul Geilen are the busy force behind Rubber Resources' purchasing division. Their credo is obvious: sales earn, purchasing makes profit.

Their main concern in purchasing is quality; quite understandable, because almost 90% of the product's quality is predefined during the phase of strict and smart purchasing activity.

Suppliers become partners

Rubber Resources' purchasing division tries to elevate relationships by establishing partnerships with their suppliers. These partnerships are often long-term. Partnership offers several advantages, such as valuable market information, quality assurance, in-time delivery and special rates.